Are you a
Sales-Talent?

Brandscouting & Sales // France (m/w)

Who Are We?

FAIRLING is a curated online plattform, that matches unique stores with unique brands. This is how we support young and aspiring labels to successfuly establish themselves on the german retail market. FAIRLING is a product of the Findeling GmbH whos' vision is to make local stores in major cities more visible through a guide and search enginge. With Findeling we also help to connect those stores with one another and support them in marketing and branding in the digital era.

What Can You Expect?

You are good at inspiring people for something new? You love independent work and having your own projects? You are interested in identifying the new and aspiring brands in the lifestyle sector and make them our customers? Then this is definitely for you!

What Should You Offer?

You should have first experiences in sales, commerce or on the lifestyle market, be open for innovations and on the look for at least a medium-term job. You like startups flair, it's high promotion prospects and communication is your middle name? You love France – or even are a nativ? Perfect!

What We Offer:

* A young and motivated team
* Flexible hours and location
* Big margin for your own ideas
* An above average commission per deal

Your Tasks:

* Scouting for aspiring brands in France
* Active acquisition of customers per phone (no cold-calling)
* Strategic consulting of our customers
* And: Basicaly everything that makes you happy and continues to bring Fairling forward

How to Contact Us:

We would be happy to geto to know you over a coffee at our office in Hamburg or just have a call. Feel free to get in contact with Florian Schneider on +49 40 608 550 52 or drop us an email at hello@fairling.de

www.info.fairling.de

Basic Requirements:

* Good analytical and communicative abilities
* Joy and interest in interactive work
* A want for result-driven and independent work in our sales time
* France language skills or a personal attachment to sweden